



4

LIVE COURSES

+

4

ONLINE COURSES

+

12

ELECTIVE CREDITS

Live Course Series Requirements:

- ☐ GRI 101: ABC's of Financing
- ☐ GRI 102: Balancing Business Risks & Ethics
- ☐ GRI 103: Business Planning
- ☐ GRI 104: Technology Tools & Resources

Online Course Series Requirements:

- ☐ GRI 201: Mastering Real Estate Negotiations
- ☐ GRI 202: Meeting the Needs of Buyers & Sellers
- ☐ GRI 203: Successful Buyer Client Systems
- ☐ GRI 204: Successful Seller Client Systems

Elective Requirements: (12 Credits)

☐ Option A: Transaction Credit

+ 1 Transaction = 2 Hours of Elective Credit (\$20 fee per transaction)

☐ Option B: Additional Online Courses

+ Each Course = 4 Hours of Elective Credit

- Contract Law for Real Estate Professionals
- Real Estate Investing Made Clear
- Understanding the Anatomy of a House

☐ Option C: REBAC Certifications/Designations

Certifications:

- ☐ Generation Buy
- ☐ e-PRO®
- ☐ At Home with Diversity (AHWD®)
- ☐ Military Relocation Specialist (MRP®)
- ☐ Resort & Second-Home Property Specialist (RSPS®)
- ☐ Short Sales & Foreclosure Resource (SFR)

= 4 Hours Elective Credit (+\$40 fee)

Designations:

- ☐ Accredited Buyers Representative (ABR®)
- ☐ Seller Representative Specialist (SRS®)
- ☐ Seniors Real Estate Specialist (SRES®)
- ☐ Accredited Buyer Representative Manager (ABRM)
- ☐ Certified International Property Specialist (CIPS®)
- ☐ Certified Residential Specialist® (CRS®)

= 12 Hours Elective Credit (+\$120 fee)

Graduation Requirements:

- ☐ Submit graduation application and \$50 fee. (Please allow up to 4 weeks for processing)

REQUIREMENT DETAILS

All GRI Designation requirements must be completed within 5 years of the first class. GRI Requirements can be completed in any order

QUESTIONS ABOUT GRI?

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