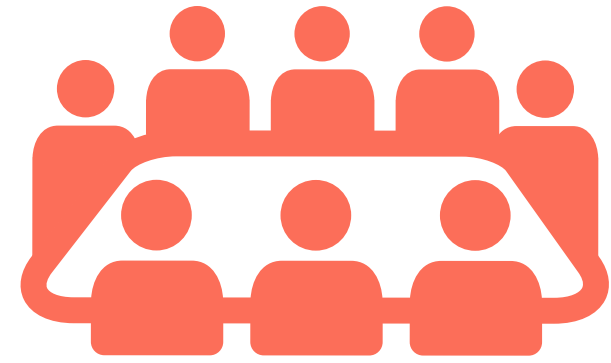
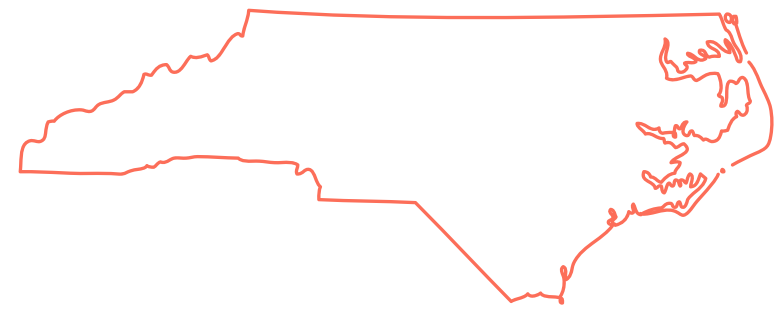


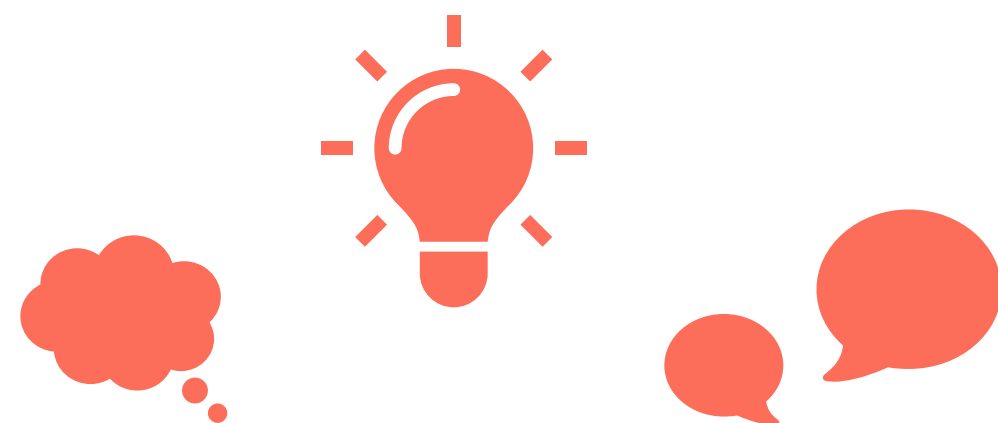
STEP 1



**Assemble a
MLS Selection Team**



**MLS Selection Team should be
small yet representative of
the state & industry as a whole**



**Team members are decisive,
great communicators, innovators
and thick-skinned**

STEP 2



**Assemble a
Negotiation Team**



**Negotiation Team should be small & will work
directly with vendors who are in contract
with the current MLS systems in the state**



**Team should be comprised of
MLS executives, staff, & at least
one tech MLS individual**

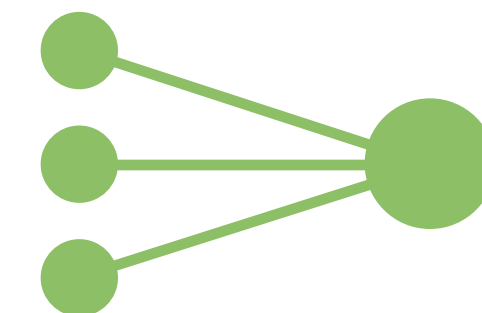
STEP 3



**MLS Consolation teams
have been established**



**The real work begins with the
MLS Consolidation system**



**Consultant will give the Selection Team
a chance to expand & create the
ONE SYSTEM of consolidation**